

# **CUMBERLAND/SALEM WORKFORCE INVESTMENT BOARD**

## **Meeting Minutes of February 8, 2011**

A special meeting of the Cumberland/Salem Workforce Investment Board and the Cumberland County Economic Development Board was held on Tuesday, February 8, 2011 at the Cumberland County College, Vineland, NJ.

### **Members:**

Allison Spinelli, OE&T  
Anna DeNovellis, WAWA  
Anthony Chiesa DOL, Cumberland One Stop  
Bert Lopez, Atlantic City Electric  
Christine Hooks, Coldwell Banker  
Dawn Hunter, Vineland Chamber  
Domenic Ciancerelli, Precision Electronic Glass  
Eleanor Mesiano, Omni Baking  
Ginger Chase, Sir Speedy  
Glen Donelson, Mid-Atlantic States  
Hugh McCaffrey, SNJS  
Jack Surrency, HSAC  
Joe Camardo, Vineland School District  
Joe Scarpa, Green Paradigm Realty  
John Hall, Steel Workers Union  
Kim Wood, Economic Development  
Loren Thomas, SCVTS  
Marie Gittone, Private Sector  
Mark Dykoff & Arlisha Edwards, Salem One Stop  
Pat Constantino, PathStone  
Richard Byer, DOL  
Sheri Stephens, Groupe SEB  
Thomas Isekenegbe, Cumberland County College  
Yarilee Miranda, Kintock

### **Guest:**

Freeholder Director Bill Whelan  
Freeholder Sam Fiocchi  
Freeholder Lee Ware  
Freeholder Jannarone  
Earl Gage  
Joe Constance  
Mary Ellen Clark  
Matt McDermott  
Paul Macchis  
Dante Rieti

**Staff:**

Anthony Scott  
Christy DiLeonardo  
Ivonne Walker  
Shelley Spina

**Welcome: Cumberland Freeholder Director William Whelan  
Salem Freeholder Director Lee Ware**

Freeholder Director William Whelan thanked everyone for being there. He felt that this special joint meeting should be an annual event. He stated that it is very important that the two counties work together. Freeholder Director Whelan thanked Salem Freeholder Director Lee Ware for coming to this important joint meeting. Freeholder Director Lee Ware told the boards that Cumberland and Salem Counties work together very closely. He stated that he has seen first-hand the benefits of the One-Stop programs and that Salem is proud to work with Cumberland.

**Chairman Calls the Meeting of Order**

Bert Lopez called the meeting to order and welcomed everyone. Introductions were made around the room. He thanked the Cumberland County College for hosting this meeting.

**Approval of Minutes:****Economic Development Board**

Mel Brody made a motion to approve the minutes from December 14, 2010 and Don Ayres seconded. Minutes were passed as written.

**Cumberland/Salem Workforce Investment Board**

Domenic Ciancerelli made a motion to approve the minutes of November 2, 2010 and Joe Scarpa seconded. Minutes were passed as written.

**Introduction of Matthew McDermott, Chief of Staff at the DOL**

Dante Rieti introduced, Chief of Staff at the New Jersey Department of Labor. Dante stated that after nine years of being in the private sector Mr. McDermott returned to the DOL. Mr. McDermott is responsible for policy and legislative development and implementing and enhancing the Departments outreach. He also will focus on economic development strategies.

Mr. McDermott in these economic times that it is important trust is very important. Southern New Jersey has been doing some cutting edge things way before the economic shifted. He stated that the WIB, the Board of Chosen Freeholders, the Economic Development Department and the Workforce Department are all working together. We need to be working with the One-Stops and the Economic Development to get people jobs. He spoke about the employment rate in New Jersey and how we cannot afford jobs to other stated. He stated that the WIB has received extra money for On-The-Job to help in finding people jobs. He congratulated Cumberland and Salem Counties for doing such

a great job in working together. He feels there needs to be a change on how money is spent. There is a great opportunity in front of us to change and innovative and plan for the future; Cumberland and Salem have already done that.

### **Introduction of Joe Constance – NJ Business Action Center**

Freeholder Samuel Fiocchi introduced Joe Constance from the New Jersey Business Action Center. Mr. Constance stated that Governor Christie recognized that Economic Development in the state required a new course to create business growth and jobs so he consolidated all State economic development activities under the leadership of Lieutenant Governor Kim Guadagno, Creating the New Jersey Business Action Center in the Department of State.

The New Jersey Business Action Center (NJBAC) plays a key role in helping retain and attract businesses to the State. Since being established on August 23, 2010, the NJBAC has already issued 67 proposal letters for the potential creation of over 10,853 new jobs and the retention of 6,423 jobs, Mr. Constance presented a PowerPoint program on the NJ Business Action Center. The Business Center can be reached at 886-534-7789.

### **Questions:**

Sandy Forosisky asked if someone comes to her wanting to start a business what should she do? Mr. Constance stated that she should engage that individual, use the tools she has available and get in touch with the NJBAC, the One Stop Career Center and the DOL.

They discussed the lack of transportation in South Jersey. Mr. Constance noted that transportation is a big issue.

### **Wrap Up**

Freeholder Jane Jannarone thanked Matthew McDermott and Joe Constance for coming and speaking with the members of the Economic Development Board and the Workforce Investment Board. She also thanked the staff for putting together a great event.

### **Adjournment**

Dante Rieti made a motion to adjourn and Kim Wood seconded the motion. After no further business, the meeting was adjourned.